



# JawsTec

## 3D Printer Service Bureau Spotlight



From medical, recreational, automotive, manufacturing and more, JawsTec is thriving across several industries.

“It is amazing hearing very powerful stories behind new projects I get to help bring to life,” Oscar Klassen, CEO of JawsTec, described.

JawsTec, a 3D printing service bureau in southern Idaho, started operating in 2018. For the first six months, Klassen ran the operation on his own with a single EOS 3D printer.

“As we grew, we added one HP machine by the end of that year through Hawk Ridge Systems,” Klassen explained. “After that we’ve grown very quickly. We are now up to 11 machines – six HP printers, four EOS machines and one metal EOS system.”

Klassen initially started 3D printing drone parts through a service bureau, which is when he realized the potential for his own company.

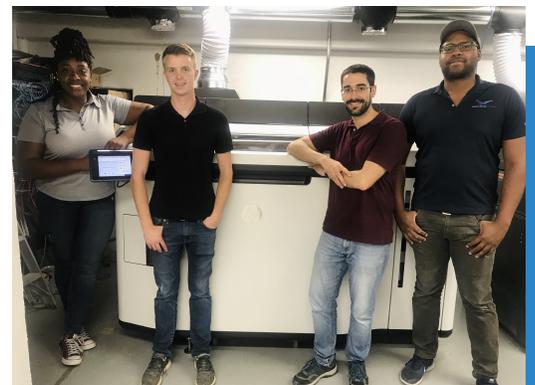
“We developed our own website for online quoting,” Klassen said. “Through that we’ve seen all our growth. In just 3-clicks, you can purchase your product you uploaded. As long as you have proper knowledge of what you’re looking for, we have a variety of solutions you can use.”

Klassen believes their focus on quality and speed has set them apart from the rest.

“We are one of the cheaper companies operating,” Klassen detailed. “We are able to produce parts efficiently with where we’re located and the machines we’ve brought in-house. It means we offer some of the highest quality, at some of the best prices, at some of the quickest turnaround speeds. We hit all three boxes that normally wouldn’t be hit.”

The majority of JawsTec’s business has focused on major production runs.

“We don’t do many one-off parts anymore,” Klassen explained. “The parts you get from the HP printers are of the highest quality and fastest speeds. Very comparable to injection molding. Especially with the post processing we offer.”





Klassen says it did not take long for JawsTec to get their return on investment.

“With each machine we bring in, we immediately see the ROI,” Klassen said. “We make sure they’re utilized as efficiently as possible. For example, with the HP 5200, we can run two builds a day which is basically adding another machine. That’s definitely a leg up compared to other solutions.”

Klassen believes these high-quality solutions coupled with their excellent customer service has positively impacted their business.

“We provide great quality parts and if there is an issue, we handle that issue,” Klassen explained. “We want to grow with our customers and that’s been the case with most of them. They’re wanting to grow with additive and that’s what we’re able to help them do.”

Klassen is very thankful for their partnerships with Hawk Ridge Systems and HP.

“Hawk Ridge Systems has been our main engine of growth for our HP side,” Klassen said. “The installs and customer service has always been great at handling solutions quickly. Their techs are very knowledgeable, even if they are not on site at the time. They’re a very valuable resource.”

As for the future of JawsTec, Klassen says they are not slowing down any time soon.

“We told HP we want to be the forecast for the Midwest, with 30 to 40 printers on site,” Klassen detailed. “We’d like to continue on the path of being the first person involved with a lot of their machines. Being the first service bureau in the States to operate their automatic unpacking station, it’s quite an honor to be trusted with that.”

[Learn more](#) about JawsTec’s partnership with Hawk Ridge Systems and HP in this spotlight webinar on our website.

